Appendix 7

Fund-raiser Firm Interviews Compilation Form

The numbers here are less important than the discussion.
"The numbers tell you who to eliminate; the discussion tells you who to hire."

Firm Names	Track Record	Process	Style/Adaptation	Misc. Items	X-Factor
e.g., *DoReMe Co.*	Average of Cmte. = *8.0*	Avg. of Cmte. = *6.5*	Avg. of Cmte. = *5.0*	Avg. of Cmte. = *8.5*	Avg. of Cmte. = *8.5*

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